Dr. Franklin D. Gilliam, Jr., Chancellor  
The University of North Carolina at Greensboro  
Greensboro, North Carolina

We have performed the procedures enumerated below, which were agreed to by Dr. Frank D. Gilliam, Jr., Chancellor, The University of North Carolina at Greensboro (the University), solely to assist you in connection with the accompanying statement of revenues and expenses (the statement) in regards to certain records and transactions of the University for the purpose of complying with National Collegiate Athletic Association (NCAA) Bylaw 3.2.4.16., for the year ended June 30, 2015. The University is responsible for the statement of revenues and expenses. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and the associated findings, subject to only those in excess of 10 percent and $100,000 of the respective revenue or expense line, are as follows:

**Agreed-Upon Procedures Program for Revenues**

**General**

Compare and agree each revenue category reported in the statement during the reporting period to supporting schedules provided by the institution. Compare and agree a sample of operating revenue receipts obtained from the above operating revenue supporting schedules to adequate supporting documentation. Compare each major revenue account (over $100,000 and greater than 10 percent of the total revenues) to prior-period amounts and budget estimates. Obtain and document an understanding of any variation greater than $100,000 and 10 percent from the prior year. Report the analysis as a supplement to the final agreed upon procedures report.

We found no exceptions as a result of these procedures. We have reported the analysis as a supplement to the final agreed-upon procedures.

**Ticket Sales**

Select a sample of ten events and compare tickets sold during the reporting period, complimentary tickets provided during the reporting period and unsold tickets to the related revenue reported by the institution in the statement and the related attendance figures and recalculate totals.

We found no exceptions as a result of these procedures.
**Student Fees**

Compare and agree student fees reported by the institution in the statement for the reporting period to student enrollments during the same reporting period. Obtain and document an understanding of the institution’s methodology for allocating student fees to intercollegiate athletics programs and recalculate totals. Recalculate the totals of the methodology for supporting fees allocated to each sport. Tie the Calculation to supporting documents, such as seat manifests, ticket sales reports and student fee totals.

We found no exceptions as a result of these procedures.

**Direct State or Other Governmental Support**

Compare direct state or other governmental support recorded by the institution during the reporting period with state appropriations, institutional authorizations and/or other corroborative supporting documentation and recalculate totals.

We found no evidence of direct state or other governmental support.

**Direct Institutional Support**

Compare the direct institutional support recorded by the institution during the reporting period with state appropriations, institutional authorizations and/or other corroborative supporting documentation and recalculate totals.

We found no exceptions as a result of these procedures.

**Transfers Back to Institution**

Compare the transfers back to institution with permanent transfers back to institution from the athletics department and recalculate totals.

We found no evidence of transfers back to institution.

**Indirect Institutional Support**

Compare the indirect institutional support recorded by the institution during the reporting period with state appropriations, institutional authorizations and/or other corroborative supporting documentation and recalculate totals.

We found no exceptions as a result of these procedures.

**Guarantees**

Select a sample of five settlement reports for away-games during the reporting period and agree each selection to the institution's general ledger and/or the statement. Select a sample of ten contractual agreements pertaining to revenues derived from guaranteed contests during the reporting period and compare and agree each selection to the institution’s general ledger and/or the statement and recalculate totals.

We found no evidence of settlement reports related to away-game sales.
We found no exceptions as a result of the procedures relative to revenues derived from guarantees.

**Contributions**

Obtain and review supporting documentation for each contribution of moneys, goods or services received directly by an intercollegiate athletics program that constitutes 10 percent or more of all contributions received for intercollegiate athletics during the reporting period not included above.

We found no contributions that exceeded 10 percent of all contributions received for intercollegiate athletics during the reporting period.

**In-Kind**

Compare the in-kind donations recorded by the institution during the reporting period with a schedule of in-kind donations and recalculate totals.

We found no exceptions as a result of these procedures.

**Compensation and Benefits Provided by a Third-Party**

Obtain the summary of revenues from affiliated and outside organizations (the Summary) as of the end of the reporting period from the institution. Select a sample of ten funds from the Summary and compare and agree each selection to supporting documentation, the institution's general ledger and/or the Summary and recalculate totals. If the third party was audited by independent auditors, obtain the related independent auditors' report.

We found no evidence of compensation and benefits provided by a third-party.

**Media Rights**

Obtain and inspect agreements to understand the institution's total media (broadcast, television, radio) rights received by the institution or through the conference offices. Compare and agree the media right revenues recorded to a summary statement of all media rights identified. Compare and agree the related revenues to the institution's general ledger, and/or the statement and recalculate totals.

We found no evidence of agreements related to the institution's participation in revenues from broadcast, television, radio or Internet rights.

**NCAA Distributions**

Compare the amounts recorded in the revenue and expense reporting to the general ledger detail for NCAA distributions and other corroborative supporting documents and recalculate totals.

We found no exceptions as a result of these procedures.

**Conference Distributions**

Obtain and inspect agreements related to the institution's conference distributions and participation in revenues from tournaments during the reporting period to gain an understanding of the relevant terms and conditions. Compare and agree the related revenues to the institution's general ledger, and/or the statement and recalculate totals.

We found no evidence of conference distributions.
Program Sales, Concessions, Novelty Sales and Parking

Compare and agree the program sales, concessions, novelty sales and parking revenue category reported in the statement during the reporting period to a general ledger detail as well as any other corroborative supporting documents and recalculate totals.

We found no exceptions as a result of these procedures.

Royalties, Licensing, Advertisements and Sponsorships

Obtain and inspect a sample of ten agreements related to the institution's participation in revenues from royalties, licensing, advertisements and sponsorships during the reporting period to gain an understanding of the relevant terms and conditions. Compare and agree the related revenues to the institution's general ledger, and/or the statement and recalculate totals.

We found no exceptions as a result of these procedures.

Sports-Camp Revenues

Obtain and inspect a sample of ten sports-camp contract(s) between the institution and person(s) conducting institutional sports camps or clinics during the reporting period to obtain an understanding of the institution's methodology for recording revenues from sports camps. Obtain schedules of camp participants. Obtain and inspect a sample of ten individual camp participant cash receipts from the schedule of sports-camp participants and agree each selection to the institution's general ledger, and/or the statement and recalculate totals.

We found no evidence of sports-camp revenues.

Athletics Restricted Endowment and Investment Income

Obtain and inspect a sample of ten endowment agreements to gain an understanding of the relevant terms and conditions. Compare and agree the classification and use of endowment and investment income reported in the statement during the reporting period to the uses of income defined within the related endowment agreement and recalculate totals.

We found four endowment agreements included in endowment and investment income, all of which were subjected to these procedures. We found no exceptions as a result of these procedures.

Other

Compare and agree the other revenue category reported in the statement during the reporting period to supporting schedules provided by the institution. Compare and agree a sample of ten other revenue receipts obtained from the above other revenue supporting schedules to adequate supporting documentation and recalculate totals.

We found no exceptions as a result of these procedures.
Agreed-Upon Procedures Program for Expenses

General

Compare and agree each expense category reported in the statement during the reporting period to supporting schedules provided by the institution. Compare and agree a sample of expenses obtained from the above operating expense supporting schedules to adequate supporting documentation. Compare each major expense account (over $100,000 and greater than 10 percent of total expenses) to prior-period amounts and budget estimates. Obtain and document an understanding of any variation greater than $100,000 and 10 percent from the prior year. Report the analysis as a supplement to the final agreed upon procedures report.

We found no exceptions as a result of these procedures. We have reported the analysis as a supplement to the final agreed-upon procedures.

Athletic Student Aid

Select a sample of students (no less than 10 percent of the total student athletes if the institution has used NCAA’s Compliance Assistant software to prepare athletic aid detail and no less than 20 percent of total student athletes if the institution has not) from the listing of institutional student aid recipients during the reporting period. Obtain individual student-account detail for each selection and compare total aid allocated from the related aid award letter to the student’s account. Perform a check of each student selected to ensure their information was reported accurately in either the NCAA’s Compliance Assistant software or entered directly into the NCAA Membership using the following criteria:

- equivalency value for each student-athlete in all sports, including head counts are converted to full-time equivalency value using the NCAA stated calculation, Rev. Dist. Equivalent Award is only included in one sport, and all equivalency calculations are rounded to two decimal places.

The full grant amount should be the full cost of tuition for the academic year, not semester. Student athletes receiving athletic aid who have exhausted eligibility or are inactive due to medical reasons should be included in grants-in-aid calculation and be properly marked. Only athletic grants awarded in sports in which there are NCAA championship competitions, emerging sports for women and football should be included in the calculations. Recalculate totals.

We selected a sample of 10 percent of total student-athletes who received financial aid as the NCAA’s Compliance Assistant software is used by the University. We found no exceptions as a result of these procedures.

Guarantees

Obtain and inspect a sample of ten away-game settlement reports received by the institution during the reporting period and agree related expenses to the institution's general ledger and/or the statement. Obtain and inspect contractual agreements pertaining to expenses recorded by the institution from guaranteed contests during the reporting period and recalculate totals.

We found no evidence of settlement reports related to away-game sales. We reviewed the three contractual agreements for game guarantees during the reporting period. We found no exceptions as a result of these procedures.

Coaching Salaries, Benefits and Bonuses Paid by the Institution and Related Entities

Obtain and inspect a listing of coaches employed by the institution and related entities during the reporting period. Select a sample of ten coaches’ contracts that must include men’s and women’s basketball from the above listing. Compare and agree the financial terms and conditions of each selection to the related coaching salaries, benefits, and bonuses recorded by the institution and related entities in the statement during the reporting period. Obtain and inspect payroll summary registers for the reporting year for each selection. Compare and agree payroll summary registers from the reporting period to the related coaching salaries, benefits, and bonuses paid by the institution and related entities.
expense recorded by the institution in the statement during the reporting period. Compare and agree totals recorded to any employment contracts executed for the sample selected and recalculate totals.

We found no exceptions as a result of these procedures.

**Coaching Other Compensation and Benefits Paid by a Third Party**

Obtain and inspect a listing of coaches employed by third parties during the reporting period. Select a sample of ten coaches and compare and agree the financial terms and conditions of each selection to the related coaching other compensation and benefits paid by a third party and recorded by the institution in the statement during the reporting period. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related payroll summary registers to the coaching other compensation and benefits paid by a third party recorded by the institution in the statement for the reporting period and recalculate totals.

We found no evidence of coaches who received other compensation and benefits paid by a third party.

**Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the Institution and Related Entities**

Select a sample of ten support staff/administrative personnel employed by the institution and related entities during the reporting period. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related summary payroll registers to the related support staff/administrative personnel salaries, benefits and bonuses paid by the institution and related entities expense recorded by the institution in the statement during the reporting period and recalculate totals.

We found no exceptions as a result of these procedures.

**Support-Staff/Administrative Other Compensation and Benefits Paid by a Third Party**

Select a sample of ten support staff/administrative personnel employed by the third parties during the reporting period. Obtain and inspect reporting period payroll summary registers for each selection. Compare and agree related payroll summary registers to the related support staff/administrative personnel other compensation and benefits expense recorded by the institution in the statement during the reporting period and recalculate totals.

We found no evidence of support-staff/administrative other compensation and benefits paid by a third-party.

**Severance Payments**

Select a sample of ten employees receiving severance payments by the institution during the reporting period and agree each severance payment to the related termination letter or employment contract, and recalculate totals.

We found no evidence of severance payments.

**Recruiting**

Obtain and document an understanding of the institution’s recruiting expense policies. Compare and agree to existing institutional- and NCAA-related policies. Obtain general ledger detail and compare to the total expenses reported.

We found no exceptions as a result of these procedures.
**Team Travel**

Obtain and document an understanding of the institution's team travel policies. Compare and agree to existing institutional and NCAA-related policies. Obtain general ledger detail and compare to the total expenses reported.

We found no exceptions as a result of these procedures.

**Equipment, Uniforms and Supplies**

Obtain general ledger detail and compare to total expenses reported. Select a sample of ten transactions to validate existence or transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

**Game Expenses**

Obtain general ledger detail and compare to total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

**Fund Raising, Marketing and Promotion**

Obtain general ledger detail and compare to total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

**Sports-Camp Expenses**

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transactions and accuracy of recording and recalculate all totals.

We found no evidence of sports-camp expenses.

**Spirit Groups**

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

**Athletic Facility Debt Service, Leases and Rental Fees**

Obtain a listing of debt service schedules, lease payments and rental fees for athletics facilities for the reporting year. Compare a sample of facility payments including the top two highest facility payments to additional supporting documentation. Compare amounts recorded to amounts listed in general ledger detail and recalculate totals.

We found no exceptions as a result of these procedures.
Direct Overhead and Administrative Expenses

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording and recalculate totals.

We found no exceptions as a result of these procedures.

Indirect Institutional Support

We tested this expense with the revenue section — Indirect Institutional Support.

Medical Expenses and Medical Insurance

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

Memberships and Dues

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

Other Operating Expenses

Obtain general ledger detail and compare to the total expenses reported. Select a sample of ten transactions to validate existence of transaction and accuracy of recording, and recalculate totals.

We found no exceptions as a result of these procedures.

Additional Minimum Agreed Upon Procedures

Compare and agree the sports sponsored reported in the NCAA Membership Financial Reporting System to the squad lists of the institution. If there is a discrepancy in the sports sponsored between the NCAA Membership Financial Reporting System and the squad lists, inquire about the discrepancy and report the justification.

We found no exceptions as a result of these procedures.

We were not engaged to and did not conduct an examination, the objective of which would be the expression of an opinion on the statement of revenues and expenses. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.
This report is intended solely for the information and use of the Chancellor and management of The University of North Carolina at Greensboro and the NCAA, and is not intended to be and should not be used by anyone other than these specified parties.

McGladrey LLP

Greensboro, North Carolina
January 15, 2016

RSM US LLP, an Iowa limited liability partnership, is doing business as McGladrey LLP in the state of North Carolina and is a CPA firm registered with the North Carolina State Board of Certified Public Accountants under the name McGladrey LLP. Rules permitting the use of RSM US LLP have been published in the North Carolina Register and are pending final approval.
Supplemental Analysis of Major Revenue and Expense Accounts

To perform our analysis, we examined all major revenue and expense accounts which were all accounts over $100,000 and greater than 10 percent of the total revenues/expenses. We obtained and documented an understanding of any variation greater than $100,000 and 10 percent from prior year and budget estimates for these major accounts.

Student Fees

Student fees increased from $8,750,370 in 2014 to $10,030,709 in 2015, or 15 percent. Through our discussions with University personnel and review of the 2014 and 2015 average annual full time equivalent (AAFTE) numbers and student athletic fee documentation, we noted that there was a slight growth in AAFTE numbers and an increase in the student athletic fee from 2014 to 2015. Additionally, there was a $30 facility maintenance fee added to the existing student athletic fee in 2015. AAFTE numbers increased 2 percent and student athletic fees increased 12 percent from 2014. We compared actual student fees recorded to the budget amount of $9,590,122 and noted the variance was within the threshold.

Indirect Institutional Support – Revenue

Indirect institutional support increased from $2,700,000 in 2014 to $3,000,000 in 2015, or 11 percent. Through our discussions with University personnel and review of the indirect institutional support calculation, we noted that the expense is calculated using an estimated percentage of the University’s indirect support to athletics. The increase in this account is a result of the overall increase in athletics expense. Total 2014 expenses, less indirect institutional support, were $11,809,392. Total 2015 expenses, less indirect institutional support and athletic facility debt service expense, were $12,304,625. There were no 2015 budget numbers associated with this line item.

Athletic Student Aid

Athletic student aid increased from $3,072,978 in 2014 to $3,171,845 in 2015, or 3.2 percent and was noted to be within the threshold. We compared actual athletic student aid recorded to the budget amount of $3,313,567 and noted the variance was within the threshold.

Coaching Salaries

Coaching salaries decreased from $2,334,363 in 2014 to $2,163,935 in 2015, or 7.3 percent and was noted to be within the threshold. We compared actual coaching salaries combined with actual support staff/administrative salaries recorded to the budgeted total salaries/benefits amount of $5,022,904 and noted the variance was within the threshold.

Support Staff/Administrative Salaries

Support staff/administrative salaries decreased from $2,626,540 in 2014 to $2,444,394 in 2015, or 6.9 percent and was noted to be within the threshold. We compared actual support staff/administrative salaries combined with actual coaching salaries recorded to the budgeted total salaries/benefits amount of $5,022,904 and noted the variance was within the threshold.

Indirect Institutional Support – Expense

Indirect institutional support decreased from $2,700,000 in 2014 to $2,452,000 in 2015, or 9.2 percent and was noted to be within the threshold. There were no 2015 budget numbers associated with this line item.

We found no exceptions as a result of these procedures.
### Intercollegiate Athletics Program
### Statement of Revenues and Expenses
### June 30, 2015

<table>
<thead>
<tr>
<th>Revenues: Operating Revenues:</th>
<th>Men's Basketball</th>
<th>Women's Basketball</th>
<th>Other Sports</th>
<th>Non-Program Specific</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ticket sales</td>
<td>$321,995</td>
<td>$1,176</td>
<td>$-</td>
<td>$17,414</td>
<td>$340,585</td>
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<tr>
<td>Student fees</td>
<td>1,292,955</td>
<td>1,141,699</td>
<td>4,102,772</td>
<td>3,523,062</td>
<td>10,030,709</td>
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<tr>
<td>Direct institutional support</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>275,000</td>
<td>275,000</td>
</tr>
<tr>
<td>Indirect institutional support</td>
<td>-</td>
<td>-</td>
<td>548,000</td>
<td>2,452,000</td>
<td>3,000,000</td>
</tr>
<tr>
<td>Guarantees</td>
<td>155,000</td>
<td>35,000</td>
<td>10,000</td>
<td>-</td>
<td>200,000</td>
</tr>
<tr>
<td>Contributions</td>
<td>113,026</td>
<td>105,439</td>
<td>245,109</td>
<td>375,594</td>
<td>838,099</td>
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<tr>
<td>In-kind</td>
<td>-</td>
<td>-</td>
<td>90,584</td>
<td>-</td>
<td>90,584</td>
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<tr>
<td>NCAA distributions</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>343,823</td>
<td>343,823</td>
</tr>
<tr>
<td>Program, novelty, parking and concession sales</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>47,586</td>
<td>47,586</td>
</tr>
<tr>
<td>Royalties, licensing, advertisement and sponsorship</td>
<td>13,750</td>
<td>112,750</td>
<td>437,220</td>
<td>563,820</td>
<td></td>
</tr>
<tr>
<td>Athletics restricted endowment and investments income</td>
<td>19,503</td>
<td>2,702</td>
<td>3,720</td>
<td>-</td>
<td>25,914</td>
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<tr>
<td>Other operating revenue</td>
<td>1,368</td>
<td>20,000</td>
<td>35,366</td>
<td>222,322</td>
<td>279,056</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$1,887,597</td>
<td>$1,308,207</td>
<td>$5,148,300</td>
<td>$7,893,042</td>
<td>$16,038,046</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses: Operating Expenses:</th>
<th>Men's Basketball</th>
<th>Women's Basketball</th>
<th>Other Sports</th>
<th>Non-Program Specific</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Athletic student aid</td>
<td>397,561</td>
<td>508,637</td>
<td>2,149,649</td>
<td>115,097</td>
<td>3,171,845</td>
</tr>
<tr>
<td>Guarantees</td>
<td>7,000</td>
<td>1,500</td>
<td>-</td>
<td>-</td>
<td>8,500</td>
</tr>
<tr>
<td>Coaching salaries, benefits and bonuses paid by the university and related entities</td>
<td>508,150</td>
<td>407,815</td>
<td>1,247,970</td>
<td>-</td>
<td>2,163,935</td>
</tr>
<tr>
<td>Support staff/administrative compensation, benefits and bonuses paid by the university and related entities</td>
<td>35,664</td>
<td>-</td>
<td>-</td>
<td>2,468,729</td>
<td>2,444,394</td>
</tr>
<tr>
<td>Recruiting</td>
<td>110,345</td>
<td>36,205</td>
<td>96,860</td>
<td>-</td>
<td>243,411</td>
</tr>
<tr>
<td>Team travel</td>
<td>135,698</td>
<td>169,732</td>
<td>426,598</td>
<td>69,694</td>
<td>831,622</td>
</tr>
<tr>
<td>Sports equipment, uniforms and supplies</td>
<td>78,458</td>
<td>102,056</td>
<td>273,134</td>
<td>10,293</td>
<td>463,940</td>
</tr>
<tr>
<td>Game expenses</td>
<td>381,524</td>
<td>25,246</td>
<td>83,771</td>
<td>1,220</td>
<td>491,761</td>
</tr>
<tr>
<td>Fundraising, marketing, and promotion</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>431,018</td>
<td>431,018</td>
</tr>
<tr>
<td>Spirit groups</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>22,647</td>
<td>22,647</td>
</tr>
<tr>
<td>Athletic facilities debt service, leases and rental fees</td>
<td>-</td>
<td>-</td>
<td>548,000</td>
<td>-</td>
<td>548,000</td>
</tr>
<tr>
<td>Direct overhead and administrative expenses</td>
<td>70,129</td>
<td>12,692</td>
<td>135,353</td>
<td>1,088,843</td>
<td>1,304,812</td>
</tr>
<tr>
<td>Indirect institutional support</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>2,452,000</td>
<td>2,452,000</td>
</tr>
<tr>
<td>Medical expenses and insurance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>58,283</td>
<td>58,283</td>
</tr>
<tr>
<td>Membership and dues</td>
<td>2,250</td>
<td>899</td>
<td>3,472</td>
<td>35,027</td>
<td>41,648</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contracted services</td>
<td>70</td>
<td>-</td>
<td>2,321</td>
<td>53,289</td>
<td>55,681</td>
</tr>
<tr>
<td>Supplies (administrative)</td>
<td>14,912</td>
<td>4,556</td>
<td>26,757</td>
<td>186,199</td>
<td>232,425</td>
</tr>
<tr>
<td>Travel</td>
<td>6,755</td>
<td>10,950</td>
<td>24,019</td>
<td>71,857</td>
<td>113,581</td>
</tr>
<tr>
<td>Communications</td>
<td>3,765</td>
<td>453</td>
<td>647</td>
<td>33,559</td>
<td>38,444</td>
</tr>
<tr>
<td>Current services</td>
<td>10,070</td>
<td>4,097</td>
<td>26,801</td>
<td>120,334</td>
<td>170,605</td>
</tr>
<tr>
<td>Fixed charges</td>
<td>105</td>
<td>-</td>
<td>-</td>
<td>15,770</td>
<td>15,770</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>$1,763,075</td>
<td>$1,285,839</td>
<td>$5,047,453</td>
<td>$7,208,459</td>
<td>$15,304,626</td>
</tr>
</tbody>
</table>

| Excess of revenues over expenses | $124,522 | $20,568 | $106,847 | $465,483 | $731,420 |

See Notes to Statement of Revenues and Expenses.
Intercollegiate Athletics Program
Notes to the Statement of Revenues and Expenses
June 30, 2015

Note 1—Significant Accounting Policies

Organization and Purpose

The University of North Carolina at Greensboro is a constituent institution of The University of North Carolina System, which is a component unit of the State of North Carolina and an integral part of the State’s Comprehensive Annual Financial Report. The University of North Carolina at Greensboro is classified as a Division I institution by the National Collegiate Athletic Association (NCAA).

Basis of Presentation

The preceding Statement of Revenues and Expenses presents the Intercollegiate Athletics Program’s activity in accordance with the National Collegiate Athletic Association guidelines regarding the financial agreed-upon procedures reporting requirements. Those guidelines, updated on August 28, 2015, require only a presentation of the current funds revenues and expenses by major program. This presentation is not intended to provide a complete presentation of the program’s financial position or its changes in net position and cash flows.

Basis of Accounting

The preceding Statement of Revenues and Expenses was prepared using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

Non-Monetary Transactions

The University reports goods and services received either by donation or in an exchange transaction at their fair value at the date of receipt.

During the year, athletic clothing, equipment, and accessories were provided to the University at no charge. These items were provided in exchange for an agreement not to use other manufacturers’ products. The values of these items have been recorded as advertisements and sponsorships in the preceding Statement of Revenues and Expenses.

During the year, coaching services were provided at no charge to the University. The values of these donations have also been recorded as noncapital contributions in the preceding Statement of Revenues and Expenses.

Note 2—Ticket Sales – Men’s Basketball

Beginning with the 2009-2010 men’s basketball season, the University entered an agreement with the Greensboro Coliseum to host home games in that facility. The Coliseum is responsible for collecting revenues and providing advance funding for most pre-game operating expenses. At season’s end the Coliseum provides a summary of revenues and expenses for financial settlement. For 2014-2015, revenues of $304,659 and expenses of $324,983 are included in the Statement above.
Note 3—Indirect Institutional Support

Included as revenue and an offsetting expense, indirect institutional support represents the value of facilities and services provided by the University but not charged to athletics. Indirect support may include administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, and debt service. The University does not allocate indirect institutional support. The amount of $3,000,000 included in the Statement is a reasonable estimation.

Note 4—Endowment Funds

Endowment funds have been established within The University of North Carolina at Greensboro for the benefit of UNCG Intercollegiate Athletics. Additions during the fiscal year ended June 30, 2015, amounted to $1,000. The fund balance as of June 30, 2015, totaled $328,050. The total market value of the University’s endowments including the UNCG Excellence Foundation was $248,591,471 which includes endowments dedicated to athletics of $7,498,943 at June 30, 2015.

Note 5—Capital Assets

The University capitalizes assets that have a value or cost in excess of $5,000 at the date of acquisition and an expected useful life of more than one year. Real property is not identified with specific operating departments and the costs of real property are not allocated to departments. Capitalized equipment is identified with operating departments and the cost of equipment is charged to departments in its entirety at the time of purchase. The University’s inventory of intercollegiate Athletics capital equipment as of June 30, 2015, is represented at total cost of $661,756 and at book value (net of depreciation) of $167,516.

Note 6—Related Parties

The UNCG Excellence Foundation is a separate and legal entity established to promote and support The University of North Carolina at Greensboro. Restricted and endowment funds have been established within The UNCG Excellence Foundation for the benefit of the University's Intercollegiate Athletics Program. During the fiscal year, the University received $527,156 in direct support from the funds within the Foundation. These amounts are reported as noncapital contributions and financial aid expenses on the preceding Statement of Revenues and Expenses.

Note 7—Debt

The University was indebted for revenue bonds payable of $340,000,000 which includes $3,624,000 for athletics-related debt. The bonds were issued for construction for the baseball and softball fields and soccer stadium.