The University of North Carolina at Greensboro
Board of Trustees
University Advancement Committee Meeting
February 14, 2017

MEMBERS PRESENT: David Sprinkle, Chair (In Lieu of Betsy Oakley), Randall Kaplan Brad Hayes

MEMBERS ABSENT: Vanessa Carrol, Frances Bullock, Betsy Oakley, Elizabeth Phillips

OTHERS PRESENT: Frank Gilliam, Chancellor, Jan Zink, Vice Chancellor for University Advancement, Kris Davidson, Associate Vice Chancellor for University Advancement, Waiyi Tse, Chief of Staff; Shannon Bennett, Assistant Secretary to the Board of Trustees; Provost Dana Dunn

PROCEEDINGS: David Sprinkle called the meeting to order at 10:32 a.m. Sprinkle read the Conflict of Interest Statement from the State Government Ethics Act. No conflicts were identified.

Minutes from the last meeting were not voted on due to the lack of quorum.

DISCUSSION ITEMS:

UAC-1 Fundraising Update

Jan Zink provided a detailed fundraising report through December 31, 2016. As of December 31, 2016, we were at $11.5M cash in the door. Much of this variance is attributed to the Haggai Foundation Pledge. Additionally, the University received $7,895,853 in total outright giving. While alumni giving was down from the previous year, overall giving amount for the calendar year were equal or higher than expected. Members discussed future fundraising goals and a plan to accomplish those goals.

UAC 2- UAC 4 were tabled for the next meeting due to lack of time to discuss remaining topics.

The meeting was adjourned at 11:32 a.m.

Respectfully submitted,

Shannon Bennett
Assistant Secretary to the Board of Trustees