The University of North Carolina at Greensboro
Board of Trustees
University Advancement Committee Meeting
December 6, 2016

**MEMBERS PRESENT:** Betsy Oakley, Chair; David Sprinkle, Vanessa Carrol, Brad Hayes, Frances Bullock

**MEMBERS ABSENT:** Elizabeth Phillips, Randall R. Kaplan

**OTHERS PRESENT:** Jan Zink, Vice Chancellor for University Advancement, Waiyi Tse, Chief of Staff; Shannon Bennett, Assistant Secretary to the Board of Trustees; Provost Dana Dunn

**PROCEEDINGS:** Betsy Oakley called the meeting to order at 10:32 a.m. Oakley read the Conflict of Interest Statement from the State Government Ethics Act. No conflicts were identified.

Oakley reminded the committee of its charge: The University Advancement Committee will consider items and make recommendations to the Board of Trustees for action on issues within the purview of University Advancement, including the award of honorary degrees and special honors, and promotion of the sound development of the institution through private gifts and grants.

Minutes were approved for the May 4, 2016 meeting and the September 21, 2016 meeting.

**DISCUSSION ITEMS:**

**UAC-1 Fundraising Update**

Jan Zink provided a report a detailed fundraising report for FY16. As of June 30, 2016, we received $5,549,050 in total gifts and new commitments. Much of this variance is attributed to the Haggai Foundation Pledge. Additionally, we received $7,895,853 in total outright giving. While alumni giving was down from the previous year, we expect to be higher or equal to last year’s overall giving amount by the calendar year end.

**UAC-2 Office of Sponsored Programs**

Terri Shelton provided insight on the OSP, Office of Sponsored Programs and how the money comes in and how it is spent. Funds that come in could be Federal, State, Foundations and non-profits. $30 million in awards usually, but up $1million as of today. The Office of Sponsored Programs partners with faculty and staff to provide the highest quality research administration at all stages of sponsored projects, by promoting electronic research administration and responsible stewardship of funds.

**UAC-3 Prospect Discussion**

Betsy Oakley and Jan Zink ask Board Members for ideas on how to get those who may have ties to Greensboro to connect them to the UNCG community. Big constituency that we haven’t tapped into, asked to recommend the names to the Chancellor. Usually takes 3-5 years to get people attending UNCG events.
ACTION ITEMS:

**UAC-4 Appointments and Reappointments to the Weatherspoon Foundation**

It was recommended that the Board of Trustees approve the recommended appointments and reappointments of individuals to the Weatherspoon Arts Foundation per the terms and conditions. Appointments: Katherine Phillips, Jacquelean (or “Jacquie”) Gilliam; Reappointments: Leslie Ketner, Lisa Bullock, John Davis, Jeanette Kimmel, Laurie Lloyd, Timothy Warmath; The motion passed.

**UAC-5 Appointments and Reappointments to the Capital Facilities Foundation**

It was recommended that the Board of Trustees approve the recommended appointments and reappointments of individuals to the Capital Facilities Foundation per the terms and conditions. Appointments: No appointments; Reappointments: Jim Settle, Jorge Quintal, Tim Johnson, Scott Milman, Arthur Samet; The motion passed.

The meeting was adjourned at 11:52 a.m.

Respectfully submitted,

[Signature]

Shannon Bennett
Assistant Secretary to the Board of Trustees