Historically Underutilized Business (HUB) Program Update

Board of Trustees
December 1, 2011
Legislative requirement

- G.S. 143-128. 2.

- 10% verifiable goal for HUB participation of the total value of the work for each construction project.

- Not a set aside program. Low bid requirement remains.
UNCG HUB Plan

• Goal of the plan- Provide equal access to HUB firms to participate in UNCG’s construction procurement opportunities.

• Administered by Anthony Phillips since 2009.
UNCG HUB Plan

• Specific requirements:
  – Pre bid: identification HUB opportunities based on project scope and HUB firms capacity. Notification and advertisement.
  – Bid/Award: Verification of HUB documentation.
  – Construction: Monitoring of HUB participation, subcontractors, payments.
  – Reporting: Final HUB participation.
  – Outreach.
Outreach

- Project specific outreach sessions to promote participation on specific projects: JSNN, Quad Renovations, Dining Hall Renovations.
- Enhance capacity and competencies of HUB firms: HUB Academy, State wide uniform certification, HUB meet and greet, collaborations with NC A&T, WSSU, UNC Charlotte, Guilford County Schools.
## HUB Participation

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>African American</th>
<th>Hispanic</th>
<th>Non Minority Women</th>
<th>Other</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007-08</td>
<td>6.40%</td>
<td>2.34%</td>
<td>9.41%</td>
<td>10.45%</td>
<td>28.60%</td>
</tr>
<tr>
<td>2008-09</td>
<td>7.22%</td>
<td>6.69%</td>
<td>13.89%</td>
<td>0.24%</td>
<td>28.04%</td>
</tr>
<tr>
<td>2009-10</td>
<td>8.66%</td>
<td>3.05%</td>
<td>11.14%</td>
<td>2.27%</td>
<td>25.12%</td>
</tr>
<tr>
<td>2010-11</td>
<td>4.76%</td>
<td>2.83%</td>
<td>23.53%</td>
<td>0.19%</td>
<td>31.31%</td>
</tr>
</tbody>
</table>
HUB update

• Questions.