MGT 330 - The Legal Environment of Business  
(Prerequisite: GPA 2.0 or above)  
Eloise McCain Hassell  
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Class Email/ Chapter Homework Assignments and Power points/ Announcements/ Exam study guides/ old exams: http://blackboard.uncg.edu Use your UNCG username and Novell Password to log in.  
Office Hours: MWF 7:00 - 7:30 am (by appointment) / 11:00 am – noon & by appointment  
(Email and phone messages are checked MWF before 6am/ every attempt will be made to respond to Email and phone messages on the MWF when they were received.)

330.01 MWF 9:00 - 9:50am Bryan 128  
330.02 MWF 10:00 - 10:50am Bryan 128

Study Guide (Hard copy) for above text

Please note: (Two MGT 330 textbooks and 1 hard copy study guide have been placed on closed reserve in Jackson Library. A textbook and study guide are on reserve under MGT 330 the other textbook is under MGT 491).

Assignments: (see attached)

Students are responsible for all readings and other material assigned without regard to whether the material is covered in class.

Students should read some daily source of business news. News articles give students a real world framework for understanding legal concepts and their application.

Course Learning Outcome Goals: Upon completion of the course the student should be able to:
1-Comprehend basics concerning the legal, ethical, and international environment in which business function
2-Know the basic operation of the Courts, and be able to apply real fact situations to and through the court system while formulating and evaluating possible causes of action and defenses
3-Analyze the many ways in which business activities are affected by laws and regulations
4-Assess examples of ethical and unethical behavior
5-Identify and apply legal basics concerning civil law, torts, constitutional law, administrative law, contracts, product liability law, principal/agent law, employment law, antitrust law, securities law, unfair and deceptive trade practices law, landowner liability, and international law
6-Explore other cultures through International Students’ presentations
7. Find, prepare, and produce online legal sources affecting businesses and synthesize the material obtained.
8. Actively participate in classroom discussion and to be able to analyze and verbalize case law briefings.

**NOT LEGAL ADVICE.** The information covered in the website (listed above), in its links, in MGT 330 class, in the textbook, or during office hours does not constitute legal advice or the giving of a legal opinion. Nothing provided herein should be used as a substitute for the advice of your own legal counsel.

**Attendance:**

**Attendance is required, and will be taken daily.** MGT 330 is the only required law class many of you will take before you graduate. You will be graduating and going into business into an extremely litigious society. Understanding law basics is essential! We will be covering 21 different substantive areas of law this semester. Each chapter lays a foundation for subsequent chapters. The class is difficult, time consuming, and coming to class prepared is crucial! Don’t get behind! I promise to work harder than any of you to make the class interesting and understandable. You must do your part to come prepared, with a positive attitude, and ready to learn! Many of the exam questions will be pulled straight from class notes. **A maximum of 5 absences during the semester is allowed.** An absence can be excused ONLY in the following situations: If the student emails me prior to the class and then can produce one of the following for my file (1) a valid Doctor’s note saying the student was too sick to come to class on the scheduled day, or (2) an immediate family member has just died or is in a serious medical condition in the hospital and the student’s presence at the hospital or funeral is needed by the family (written proof with dates will be required).

*Please note: absence that is work-related, due to car problems, or oversleeping an alarm are not excused.*

*Make Up for a missed class may be done with the teacher’s prior permission (in an emergency situation) by attending (the exact same material missed) in the night class or in a later daytime MGT 330 class, and only if the student comes forward, prior to the class starting, and signs in on their correct section’s attendance sheet and sits in a seat approved by the professor.*

*For each absence beyond the allowed five, ten (10) points will be subtracted from your end-of-semester final grade. Signing in for another student on the attendance sheet is an Honor Code Violation.*

Students are responsible for all material covered, or announcements made, in class whether or not they are in attendance. Power Point class outlines and the work required for each chapter are listed and available online on Blackboard. Please print the Power point outlines (3 slides per page) for each chapter prior to class in addition to bringing to class the hard copy Study Guide.

You will be called upon for recitation on a random basis. The extent of your preparation and participation will be reflected in your grade. **Students are required to constructively participate and/or brief cases ten (10) times or**
more during the semester. Failing to be prepared for class will result in a student getting a minus on their seating chart which result in the student being required to talk twenty (20)/ per each time unprepared during the semester to make up for coming to class having not done the required reading.

Disrupting class by leaving early (without a pre-approved excuse), arriving late, and/or failing to act in a courteous way to others will negate any and possibly all accumulated constructive class participation marks, and will result in attendance for that class being negated. Classroom doors will be shut after class begins, and will not be opened for latecomers. Continued disruption by a student with two prior verbal warnings will result in a student losing up to 25 class participation points. Leaving early (unless with prior approval of the teacher for emergency reasons) will result in the student not getting credit for attending the class. Evaluation in this area is, of necessity, subjective and my determination is final. There is no provision for appeal.

Students MUST take their exams with their own section. A student cannot take an exam with a later class. There will be no makeup for missed exams. Failing to show up to take an exam with your assigned section will result in a grade of 0. Failure to show up on time at the start of the hour on exam day will result in your being locked out of class and a grade of 0. Once an exam begins a student is not allowed to leave the classroom until the exam is completed and all exam material and scratch paper are turned in as instructed. No gum is allowed during exams or during class. No cellphones, pagers, or recording devices are allowed during class (unless during a regular class the student has prior approval), exams or exam review days.

Exceptions for being allowed to take a later exam: If the student emails me prior to the exam and then can produce one of the following for my file (1) a valid Doctor’s note saying the student was too sick to come to the exam on the scheduled day, or (2) an immediate family member has just died or is in a serious medical condition in the hospital and the student’s presence at the hospital or funeral is needed by the family (written proof with dates will be required.

Do not leave your MGT 330 book or notes unattended at anytime.

There will be no makeup for the exam 1 (part 2) review (given only once during the semester). Attendance and successful completion in your assigned class are required for credit to be given for the exercise.

Inclement Weather Policy:

If we experience severe weather, then I will follow the university’s decision as to holding class. If UNCG is open, but due to inclement weather the Guilford County Schools are delayed or cancelled due to the weather (and it is not an exam day) we will have class, but I will not take attendance. If UNCG is open, and it is on exam day attendance on-time is required.
Briefing Cases: When reading cases in the text you will see the cases you are required to brief in preparation for class. The cases are listed at the top of each chapter's power points. You may find it helpful to brief (outline) them on a separate sheet of paper or in the margins of your book. They will not be picked up in class. The following format seems to work well. Being prepared to brief and discuss the cases in class counts for part of your class participation grade.

(2) Issue: State the issue of law to be resolved. (Remember that the reason the case is in the text is to illustrate some point of law in the chapter.)
(3) Reasoning and Holding of the Court. How and why the Court ruled the way they did in the case.

Examinations:
Each exam will consist of a combination of multiple choice questions and essay questions.

**It is an Honor Code violation to be in possession of an unauthorized MGT 330 exam. It is an Honor Code violation to not return all exam materials as instructed by the professor in class* Failure to turn in all required exam materials will result in a grade of 0 for the exam. ALL HONOR CODE VIOLATIONS WILL BE PROSECUTED.
(THE FINAL EXAM IS CUMULATIVE!)

Grading: Exam I 150 points
Exam II 150 points
Final Exam 175 points
Participation 25 points- (5 or less absences & 10 times class participation/and/ or briefing cases)

End of Semester
Plus/Minus Example:
450-500 A 451=A
400-449 B 450=A-
350-399 C 449=B+
300-349 D 448=B
Below 300 F

Extra Credit:
A maximum of ten points extra credit may be earned during the semester. The deadline for extra credit projects is Monday, November 13 (by start of class).

1-Scavenger Hunt of the New Guilford County Courthouse - (3 points): on last page of syllabus) including two or more hours of courtroom observation
  - Find and check off each item on the courthouse tour list
  - Sign the Honor Code
  - Fill in which courtroom(s) in which you observed
  - Turn in completed form on or before Monday, 9/11 (by start of class)
    -(May be done only once during the semester)

2-Courtroom Observation - (3 points):
  - Choose any courtroom (State or Federal)
  - Observe three or more hours (cannot count Scav. Hunt observation hrs.)
  - Type what you learned into a 1 1/2 page double-spaced paper
  - (May be done more than once during the semester)
3- (1 point) Extra Credit Opportunities: announced in class or dealing with an internet or hard copy article covering a subject being discussed that day in class- May not be emailed
- Type up in 1 paragraph (DS) what you learned
- Write your name on the article or item– staple it together
- Turn in both to Prof. Hassell immediately following class
- (May be done up to three times during the semester)
  A fourth one point extra credit can ONLY be done when a student has 10 points extra credit total points and only needs one more point for a *
- When a student has OVER 10 points extra credit it is recorded as being with a star *. If a student with a star is only one point from a higher grade at the end of the semester, the student with a star will be moved up the one point. Please note that one point can make a difference particularly in the +/- grade distribution listed above.

MGT 330
The subject areas covered in this course are extremely difficult. The cumulative exam in MGT 491 will also cover Business Law. Make sure to keep your notes and chapter outlines until you have completed MGT 491. The amount of material to be covered in this course, and the depth of the coverage, probably is not exceeded in any course you have taken, or will take. THEREFORE, if you wish to do well, you will be required to read, concentrate, review, re-read, analyze, and re-analyze. In order to cover all the material, and cover it well, there is a heavy burden on the student to be well prepared and to raise questions about what you do not understand.

*Do Not take MGT 330 until you have the required time to be successful in the class. Each day's class preparation should take a minimum of 2-3 hours.

Assignment and Test Schedule

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
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</thead>
<tbody>
<tr>
<td>8/14</td>
<td>Syllabus handed out and class discussed- Mandatory Attendance</td>
</tr>
<tr>
<td>8/16</td>
<td>Ch. 1 Legal and International Foundations</td>
</tr>
<tr>
<td>8/18</td>
<td>Ch. 4 American Court System</td>
</tr>
<tr>
<td>8/21</td>
<td>Ch. 4 American Court System (contd.)</td>
</tr>
<tr>
<td>8/23</td>
<td>Ch. 3 Legal Representation and Alternative Dispute Resolution</td>
</tr>
<tr>
<td>8/25</td>
<td>Ch. 5 Constitutional Authority to Regulate Business</td>
</tr>
<tr>
<td>8/28</td>
<td>Ch. 5 Constitutional Authority to Regulate Business (contd.)</td>
</tr>
<tr>
<td>8/30</td>
<td>Ch. 6 Powers and Functions of Administrative Agencies</td>
</tr>
<tr>
<td>9/1</td>
<td>Ch. 7 Criminal Law and Cyber Crimes</td>
</tr>
<tr>
<td>9/4</td>
<td>Happy Labor Day! No Class!</td>
</tr>
<tr>
<td>9/6</td>
<td>Ch. 7 Criminal Law and Cyber Crimes (contd.)</td>
</tr>
<tr>
<td>9/8</td>
<td>Ch. 8 Torts and Cyber Torts</td>
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<tr>
<td>9/11</td>
<td>Ch. 8 Torts and Cyber Torts (contd) <em>Scavenger Hunt due by start of class</em></td>
</tr>
<tr>
<td>9/13</td>
<td>Ch. 8 Torts and Cyber Torts (contd.)</td>
</tr>
<tr>
<td>9/15</td>
<td>Exam 1</td>
</tr>
<tr>
<td>9/18</td>
<td>Exam 1 (Part 2) Review (Attendance Required in Assigned Class. No Make-up allowed/ Given only once during the semester)</td>
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<tr>
<td>9/20</td>
<td>Ch. 11 Contract Formation</td>
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<td>Date</td>
<td>Topic</td>
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<tr>
<td>9/22</td>
<td>Ch. 11 Contract Formation (contd.)</td>
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<tr>
<td>9/25</td>
<td>Ch. 11 Contract Formation (contd.) and Ch. 12 Contract Defenses,</td>
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<td></td>
<td>Discharge, and Remedies 9/23</td>
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<tr>
<td>9/27</td>
<td>Ch. 12 Contract Defenses, Discharge, and Remedies (contd.)</td>
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<tr>
<td>9/29</td>
<td>Ch. 13- E-Contracts</td>
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<tr>
<td>10/2</td>
<td>Ch. 9 – Strict Liability and Product Liability</td>
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<tr>
<td>10/4</td>
<td>Ch. 9 – Strict Liability and Product Liability (contd.)</td>
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<tr>
<td>10/6</td>
<td>Ch. 16 – Employment Relationships</td>
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<tr>
<td>10/9</td>
<td>Happy Fall Break!</td>
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<tr>
<td>10/11</td>
<td>Ch. 16 – Employment Relationships (contd.)</td>
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<tr>
<td>10/13</td>
<td>Ch. 17– Equal Employment Opportunities</td>
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<tr>
<td>10/16</td>
<td>Ch. 17– Equal Employment Opportunities (contd.)</td>
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<tr>
<td>10/18</td>
<td>Ch. 18 – Labor Management Relations</td>
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<td>10/20</td>
<td>TBA</td>
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<tr>
<td>10/23</td>
<td>Exam 2</td>
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<tr>
<td>10/25</td>
<td>Review of Exam 2- <strong>Attendance Required to receive any possible curve</strong></td>
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<tr>
<td></td>
<td><strong>Deadline for Extra Credit by start of class</strong></td>
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<tr>
<td>10/27</td>
<td>Ch. 14 – Business Organizations</td>
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<tr>
<td>10/30</td>
<td>Ch. 14 – Business Organizations</td>
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<tr>
<td>11/1</td>
<td>Ch. 19 – Consumer Protection</td>
</tr>
<tr>
<td>11/3</td>
<td>Ch. 19 – Consumer Protection, and Ch. 20 Protecting the Environment</td>
</tr>
<tr>
<td>11/6</td>
<td>Ch. 20 Protecting the Environment (contd.)</td>
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<tr>
<td>11/8</td>
<td>Ch. 22 – Promoting Competition</td>
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<tr>
<td>11/10</td>
<td>Ch. 22 – Promoting Competition</td>
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<tr>
<td>11/13</td>
<td>Ch. 23 Investor Protection* <strong>Deadline for Extra Credit by start of class</strong></td>
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<tr>
<td>11/15</td>
<td>Ch. 23 Investor Protection( contd.)</td>
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<tr>
<td>11/17</td>
<td>Ch. 24 Regulation of International Transactions</td>
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<tr>
<td>11/20</td>
<td>Ch. 24 Regulation of International Transactions (contd.)</td>
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<tr>
<td>11/22 &amp;24</td>
<td>Happy Thanksgiving! No Class!</td>
</tr>
<tr>
<td>11/27</td>
<td>International Students present their Home Countries</td>
</tr>
<tr>
<td>11/29</td>
<td>International Students present their Home Countries</td>
</tr>
<tr>
<td>12/1</td>
<td>Ch. 2 – Ethics and Social Responsibility</td>
</tr>
<tr>
<td>12/4</td>
<td>Ch. 2 – Ethics and Social Responsibility (contd.)</td>
</tr>
</tbody>
</table>

**FINAL EXAM:**
- MGT 330.01: F 12/8 at 8am
- MGT 330.02: W12/6 at noon
## NEW GUILFORD COUNTY COURTHOUSE SCAVENGER HUNT

### FLOOR LG
- **REGISTER OF DEEDS:**
  - Birth and Death Records
  - Marriage Licenses
  - Real Estate Records
- Machine Snack Bar and Change Machine

### FLOOR UG
- **CLERK OF SUPERIOR COURT:**
  - Civil - District
    - Superior
    - Estates Division
    - Special Proceedings
  - Criminal - District
    - Superior
  - Special Proceedings

- **JUVENILE COURT COUNSELORS' OFFICE**

### PLAZA LEVEL
- COUNTY TAX OFFICE
  - County Planning Dept.

### SECOND FLOOR - COURTROOMS:
- 2A - DISTRICT CRIMINAL
- 2B - DISTRICT CIVIL (NON-JURY)/ Divorces/
  Domestic Violence
- 2C - DISTRICT (FIRST APPEARANCE)
- 2D - DISTRICT (CHILD SUPPORT)
  ENFORCEMENT CASES
- 2E - CIVIL DISTRICT
- 2F - JUVENILE (CLOSED PROCEEDING)
- 2G - DISTRICT CRIMINAL TRAFFIC

- PUBLIC DEFENDER'S OFFICE
- CIVIL MAGISTRATES' OFFICES
- SMALL CLAIMS COURT (CRIMINAL INFRINGEMENTS/ ADMIN. CT.)

### THIRD FLOOR - COURTROOMS:
- 3A - CIVIL DISTRICT
- 3B - CIVIL AND CRIMINAL SUPERIOR/
  INDUSTRIAL COMMISSION
- 3C - CRIMINAL SUPERIOR
- Pretrial Services
- Guardian Ad Litem
- Community Service/ Outer Limits Program

### FOURTH FLOOR
- DISTRICT ATTORNEY'S OFFICE
  - JURY ASSEMBLY ROOM
  - LAW LIBRARY
  - SUPERIOR COURTROOM 4C
  - Court Reporter's Office

I observed two or more hours in courtroom(s) ________.

I have abided by the UNCG Honor Code. ________________________________

Please print name and MGT 330 section #: __________________________